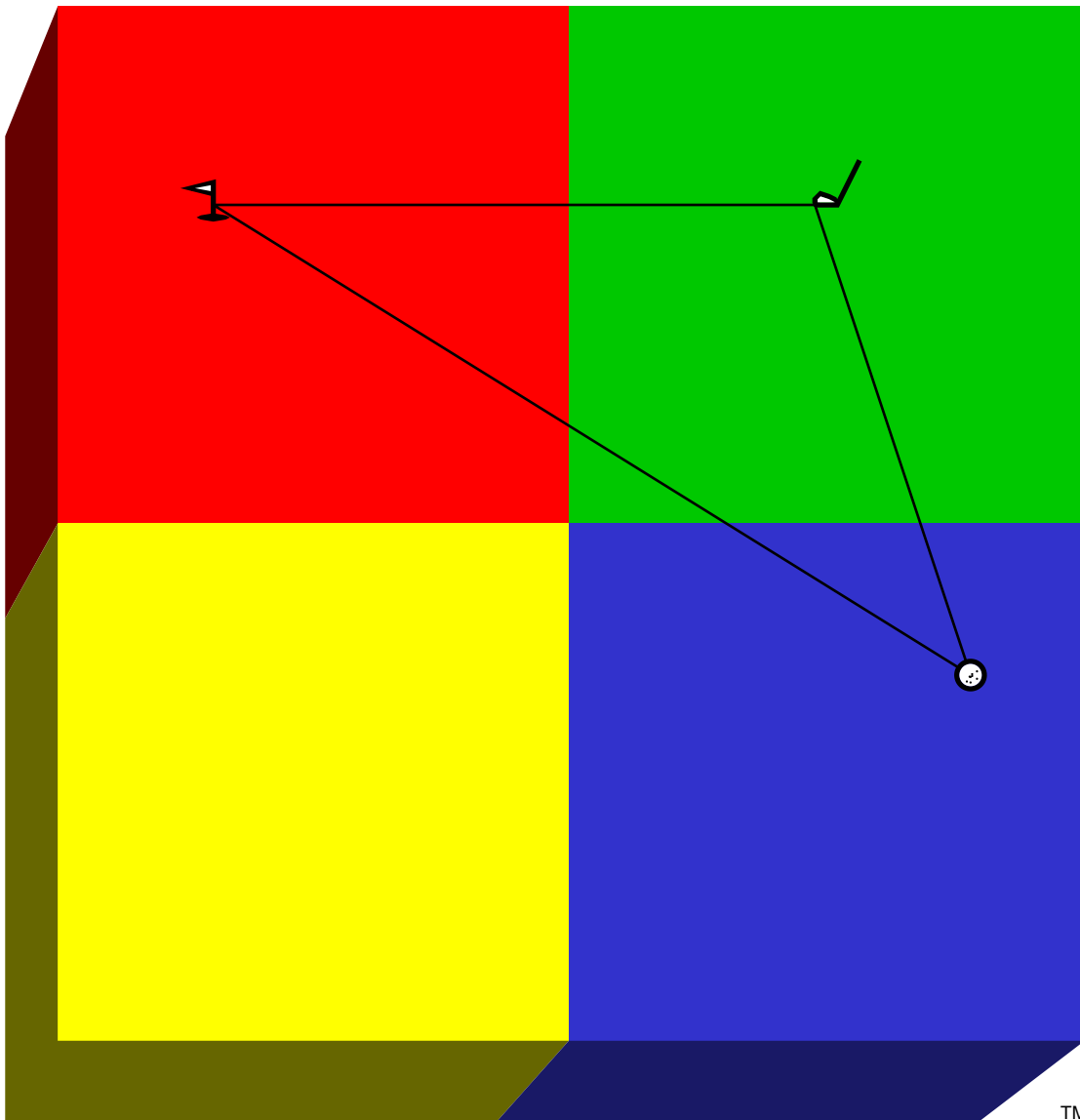


# GOLF STYLE GRID® for D00011 GREG SAMPLE



This is your **Mental Golf Report**. It tells you what you like about golf, your **active** golf style, what **motivates** you to play the game well, and how you are likely to play when under **stress**. Use this information to help you **reach your personal playing potential**.

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## Page 1: Type of Golf (Pin)

The Pin is used to describe the type of golf-related interests people have. Interests towards the top of the Grid emphasize direct involvement with competition. Interests towards the left of the Grid emphasize the results of the golf game.

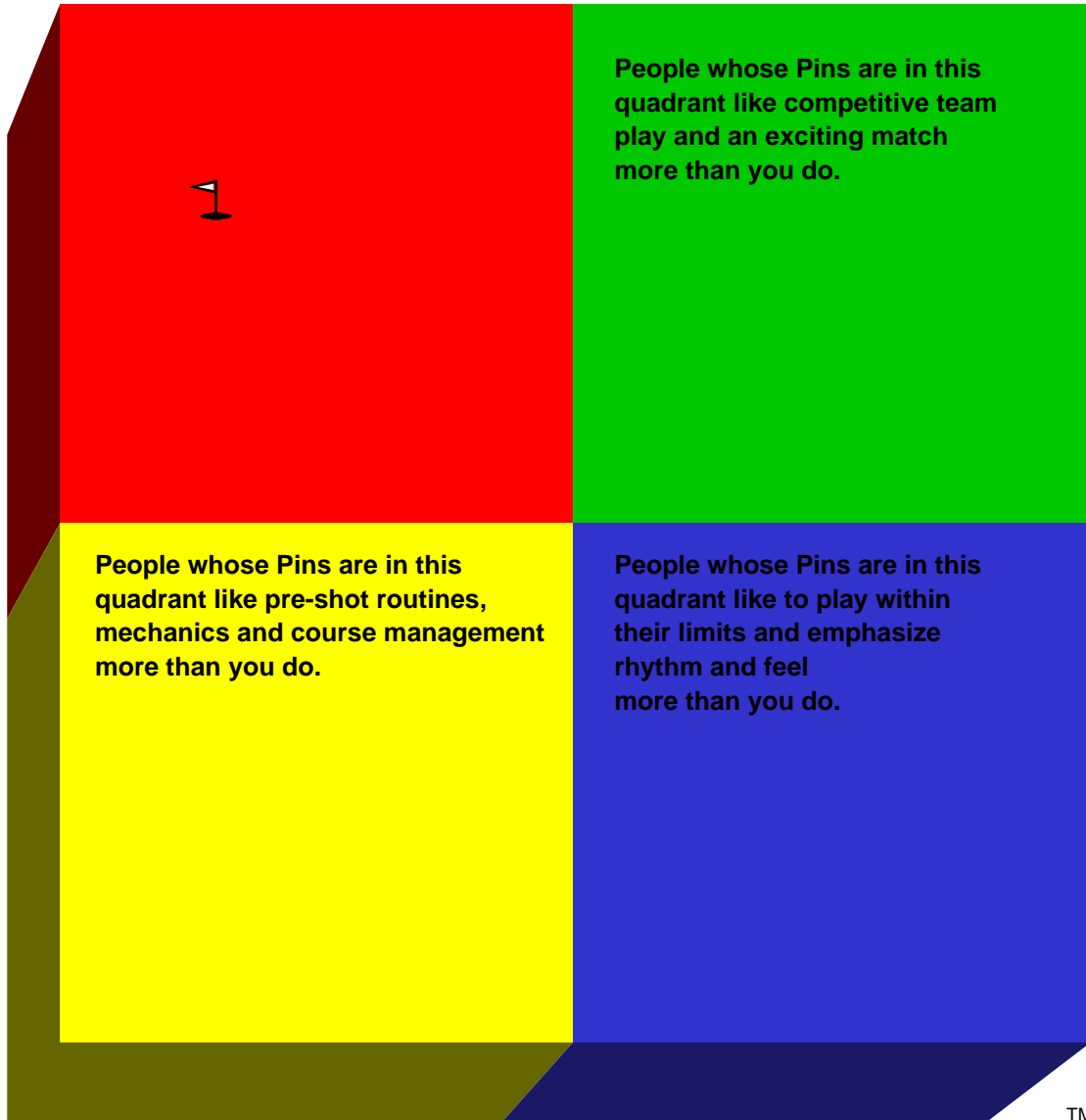


Interests towards the bottom of the Grid place less emphasis on individual competition. Interests towards the right of the Grid emphasize the total process of play rather than just the score.

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## Page 2: Type of Golf You Prefer (Pin)

The type of golf related interests you prefer is described by the Pin. Your Pin is in the RED quadrant. You enjoy golf with a very practical emphasis, preferably offering you tangible, visible and immediate results.



**Your RED Pin shows that you like to:**  
**focus on score**  
**cure swing faults**  
**compete in tournaments**  
**play for short-term tangible results**

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## Page 3: Mental Golf Styles (Ball)

The Golf Ball is used to describe people's Usual Playing Styles. Golf Balls towards the top of the Grid describe more outgoing, forceful golf styles. Golf Balls towards the left of the Grid describe more objective and detached golf styles.

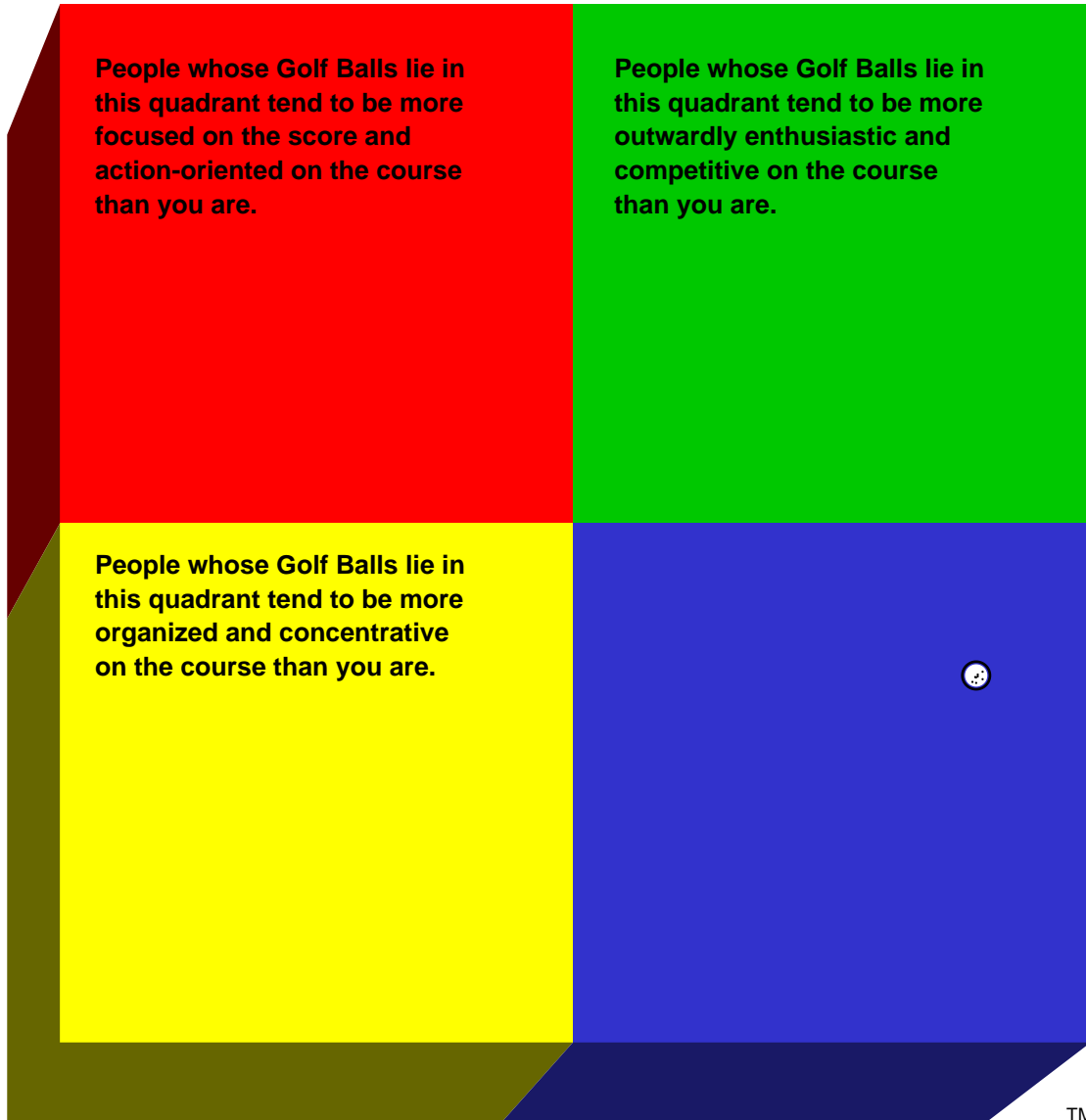


Golf Balls towards the bottom of the Grid describe a more reserved and conservative golf style. Golf Balls towards the right of the Grid describe more emotionally-driven, reflective golf styles.

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## Page 4: Your Mental Golf Style (Ball)

Your most productive playing style is described by the Golf Ball. Your Golf Ball is in the BLUE quadrant, but it is close to the Green quadrant. When you are playing your best, you are generally insightful and enthusiastic.



**Your BLUE Golf Ball shows that usually you are:  
thoughtful and reflective  
insightful and positive**

**You also tend to be:  
competitive  
enthusiastic  
assertive**

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## Page 5: Golf Needs (Club)

The Golf Club describes the kind of environment or motivation you need to achieve your best Golf Style. People with the Golf Club towards the top of the Grid respond best to an environment which is open, direct, and fast-paced. People with the Golf Club towards the left of the Grid need an environment that is objective and logical and produces results.

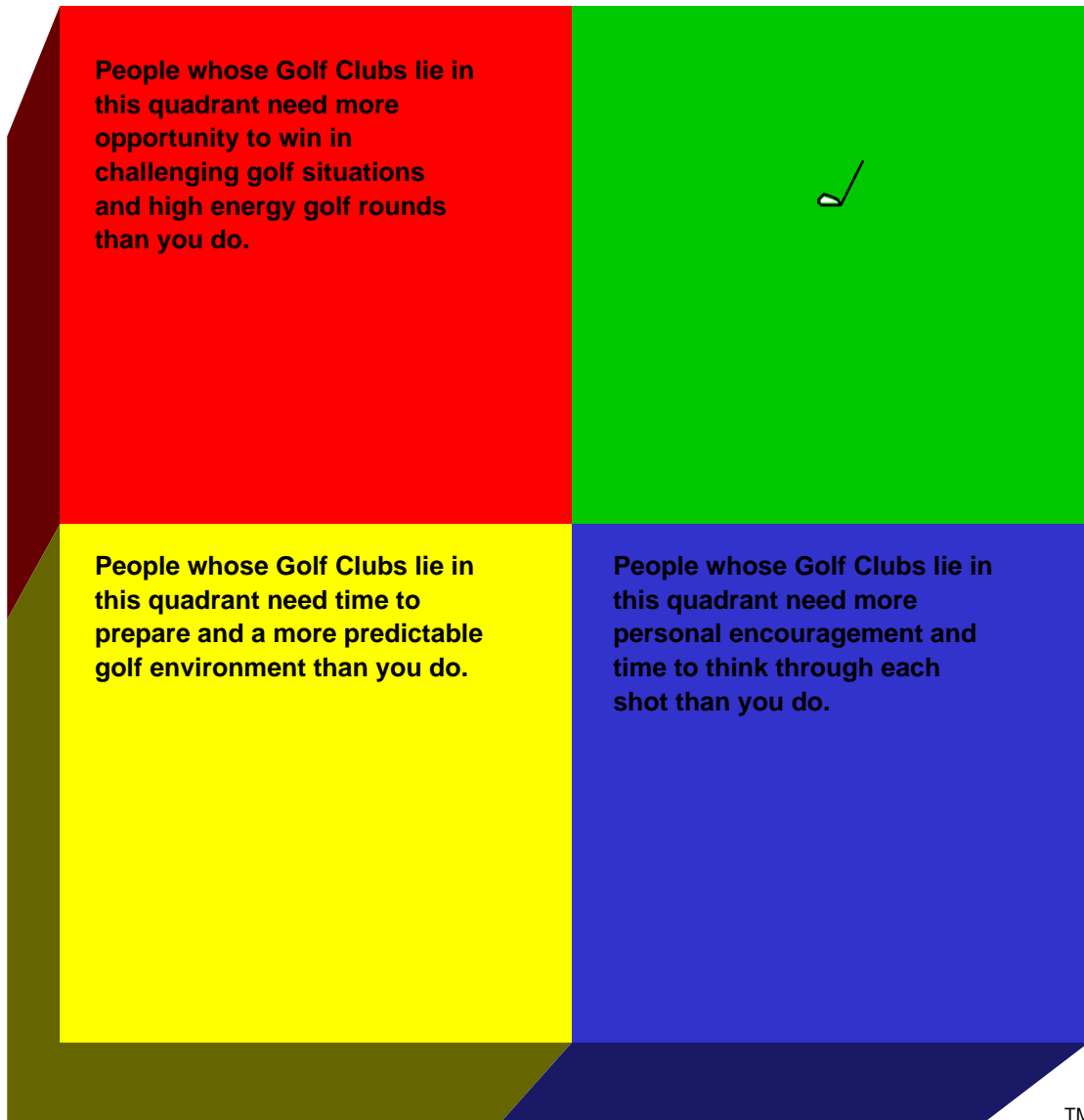


People with the Golf Club towards the bottom of the Grid need an environment which allows a low-keyed approach. People with the Golf Club towards the right of the Grid respond well to an environment which allows feelings to be expressed.

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## Page 6: Your Golf Needs (Club)

The support you need to develop your best approach to the game is described by the Golf Club. Your Golf Club is in the GREEN quadrant. To be most effective, you need to be assertive and enthusiastic.



**Your GREEN Club shows that you are most comfortable when:**  
you feel a sense of control  
you have personalized incentives to win  
unnecessary rules are kept to a minimum  
your partners are sociable and like to have fun

# D00011 GREG SAMPLE

## Page 7: Golf Under Stress (Club)

The Golf Club also describes your Golf Stress Behavior -- your behavior when your needs are not met while playing. People with the Golf Club towards the top of the Grid become too forceful and outspoken under stress. People with the Golf Club towards the left of the Grid become detached and analytical under stress.



People with the Golf Club towards the bottom of the Grid become withdrawn and quiet on the course. People with the Golf Club towards the right of the Grid become more sensitive and subjective while playing.

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## Page 8: Your Golf Stress Behavior (Club)

Your golf under stress is described by the Golf Club. Your Golf Club is in the GREEN quadrant. When under stress you may become argumentative and resist necessary golf rules.

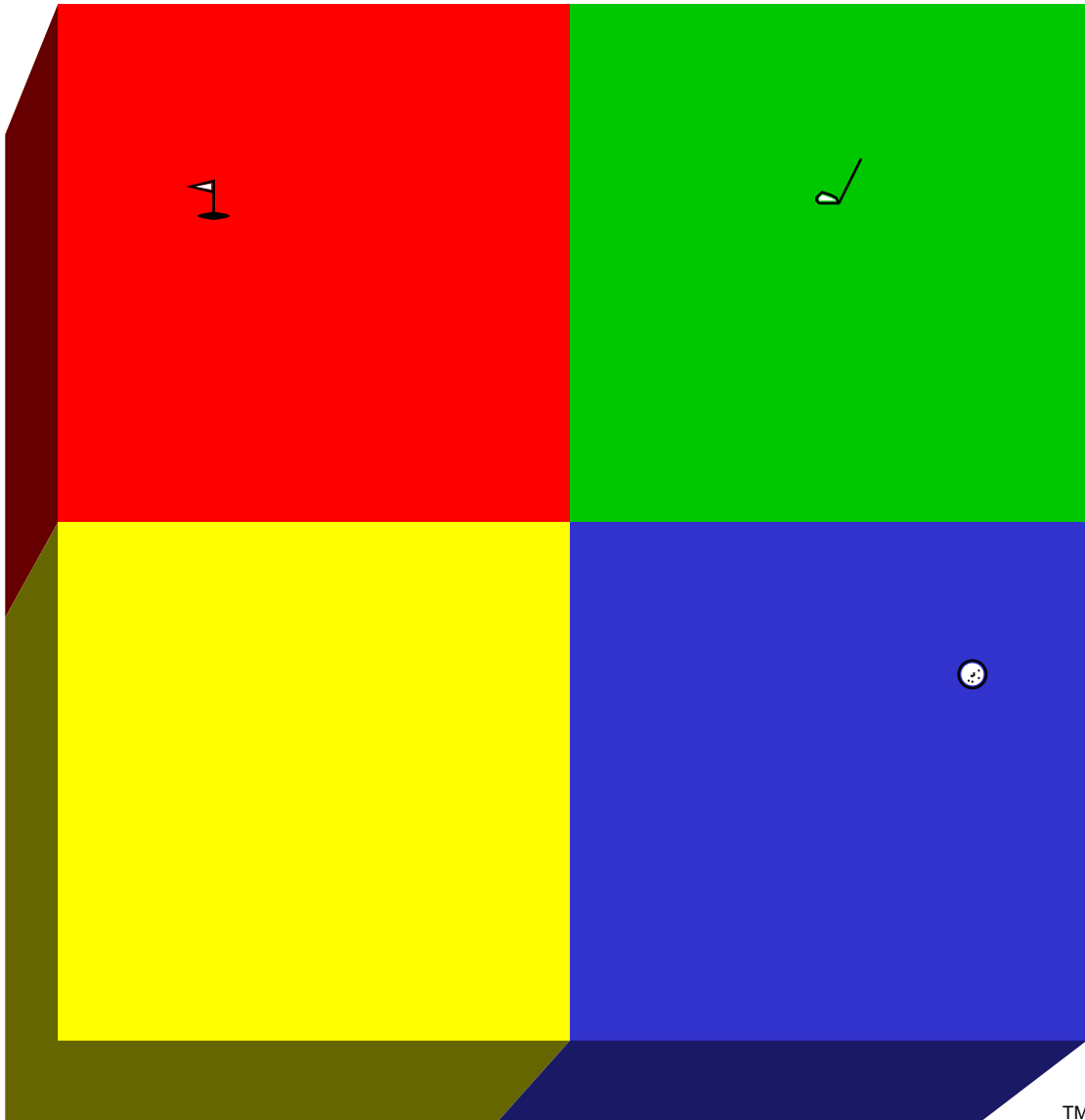


**Your GREEN Club shows that your stress behavior may include your being:**  
**domineering with the group**  
**inclined to take unrealistic risks**  
**easily distracted while playing**  
**disorganized on the course**  
**defensive with others during the round**

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## Page 9: Your Mental Golf Style

This page provides a summary of the information presented in the preceding pages. The characteristics of your Pin, Ball and Club are described below.



- 1 (Red): You enjoy golf with a practical emphasis, preferably offering you tangible, visible, and immediate results.
- ⊙ (Blue): You tend to be insightful and persuasive when you are playing to your golf potential.
- ✓ (Green): You play your best with other golfers who are aggressive and enthusiastic. Under stress, you can become domineering and distracted.